

Ricardo Villaseñor.

Target role **Senior Manager**

 Guadalajara, Mexico  +52 33 3460 7995  ricardo.villaseñor@hp.com  ricardovillaseñor.com

LEADERSHIP PROFILE

Finance and transformation leader with 15+ years across HP, Siemens and Sanmina, including 11+ years at HP. Combines repair supply-chain finance and global SAP delivery with direct people management, plant budget ownership and inventory oversight. Brings cross-functional collaboration across four continents, financial analysis and automation experience to decisions on cost, working capital and value recovery.

11+

Years at HP

4

Continents of collaboration

12

People managed at Siemens

30

Product lines in inventory scope

LEADERSHIP AND OPERATING CAPABILITIES

People and execution	Finance and inventory	Governance and digital
Team leadership, hiring, performance tracking, executive reporting and cross-functional delivery.	Budget ownership, forecasting, inventory turns, E&O, reserves, working capital and RMA analysis.	Audit readiness, escalation management, SAP S/4HANA, RPA and Copilot proofs of concept.

HP EXPERIENCE AND CONTRIBUTIONS

HP Inc. / Financial Analyst Master

2018–Present

Finance Test Automation and SAP Transformation

- Lead cross-functional SAP S/4HANA coordination across planning, testing, deployment, cutover and hypercare, aligning process owners, IT teams and implementation partners.
- Translate financial-process requirements and system issues into recommendations and test priorities; coordinate escalations, change requests, fix validation and sign-off.
- Supported FY26 SRQ and SCQ regression testing with no major or critical issues; expanded coverage to Cadency variants and Greece eBooks, with Treasury in scope.
- Coordinate FIN IT PMO staffing and resourcing with senior FIN IT leaders and project managers, aligning milestones, priorities, reporting and operating-model documentation.
- Initiated AI-assisted test-case-generation strategy and Copilot proofs of concept; apply CBTA, TOSCA, UiPath and Power Automate experience to automation and reusable testing.
- Led RTR incident queue triage during hypercare, clarifying ownership and routing issues to business or IT teams; trained two interns in business processes and SAP.

HP Inc. / Financial Analyst Expert

2015–2018

PPS Customer Services Repair Finance

- Partnered with PC and printing repair operations across Brazil, Mexico and MCA on bottom-up forecasts, budgets, actuals analysis and worldwide service-cost comparisons.
- Analyzed warranty and trade cost buckets, SAP loading rates, accruals, reserves and allocations to track performance across regions, categories and product lines.
- Led CS Americas RPA and analytics coordination between developers and users; managed Latin America VCPI automation and Global ERP Inventory Scrum documentation and process-improvement work.
- Supported internal logistics and SOX audits and external E&Y audits over two years with no failures or major recommendations.

EARLIER LEADERSHIP AND MANUFACTURING EXPERIENCE

SIEMENS

Junior Controller and Finance Team Lead

2011–2015

Manufacturing Operations

- Managed a 12-person team in Zapopan for at least two years, with responsibility for hiring and tracking team performance indicators; supported supply-chain strategies across multiple countries.
- Owned the overall plant budget and led finance operations covering P&L, forecasting, standard costing and capital expenditure coordination; participated in leadership meetings with Siemens Mexico and Germany.
- Monitored inventory levels, cycles, turns and excess and obsolete inventory improvement efforts across four sectors and 30 product lines; worked with Global Procurement within its indirect reporting relationship to Finance/Controllershship.
- Partnered with materials and logistics on reorder points, open purchase orders, excess inventory and reserve analysis; reported free cash flow, net working capital, net capital employed and delivery reliability.
- Represented Finance in SAP implementation following plant consolidation and a product-line acquisition, validating and signing off costing, planning and P&L reporting processes.
- Worked with quality and engineering on supplier quality, ISO audits, bills of materials and engineering changes; supported the controller and acted in the controller's absence.

SANMINA-SCI

Cost Accountant

2009–2011

Contract Manufacturing

- Analyzed customer and project profitability, margins, fixed assets and inventory; reviewed return material authorizations and audited inventory transactions.
- Investigated transaction errors contributing to inventory excess and supported KPMG, Sarbanes-Oxley and other audit and reporting requirements.
- Analyzed opportunities to improve recovery of non-recurring engineering costs from customers and supported operational close across Finance.

EDUCATION AND PROFESSIONAL DEVELOPMENT

Bachelor of Business Administration

Universidad de Guadalajara · CUCEA · 2009

Lean Manufacturing and Lean Accounting

Yellow Belt · Sanmina-SCI · 2011

Integrated internal auditor training

ISO 9001, ISO 14001 and OHSAS 18001 · Global Standards · 2014

Full-stack web development

HTML, CSS/Sass, GitHub, MySQL and React · 2020

Strategic Business Decisions Simulator

First place · 2014

LANGUAGES AND DIGITAL TOOLS

Spanish Native · English Advanced

SAP S/4HANA · CBTA · TOSCA · UiPath · Power Automate · Copilot proofs of concept · Business intelligence and analytics